# FUNDRAISING 101



Prostate Cancer Foundation NZ

Te Kāhui Mate Pukupuku Repe Tātea o Aotearoa Manatōpū

0800-477-678 fundraising@prostate.org.nz fundraise4prostate.org.nz





# WHO MIGHT DONATE?

If you're unsure where to start with your fundraising journey, here are some potential target groups.



## COMMUNITY

- Doctors
- **ECE Centre**
- Football club
- Library
- Local businesses
- Markets

- Pubs
- School
- Supermarkets
- Theatre groups
- Uni's
- Volunteer groups

## GO-TO

- Cousins
- Friends
- Grandparents
- Neighbours
- In-laws
- Oversees family

- Partner
- Parents
- Siblings
- Sports teams
- Uncles/Aunts
- Work colleagues



## **OUT THE BOX**

- Afterschool care
- Accountant
- Beauty therapist
- Babysitter
- Buisness partner
- Councilor

- Dentist
- **G**ym
- Hair dresser
- Personal trainer
- Social media
- **V**et

# 6 STEPS TO ASKING



for donations

#### 1. Ask your audience

Really think about who you're asking and how best to communicate with them (Phone, Email, Social Media etc).









### 2. Guide them to an amount

Let them know what you are aiming to raise and suggest a range of possible donation prices.

#### 3. Know your cause

People will see how passionate you are about what you're fundraising for, tell them what you're doing and why its important.





### 4. Keep it simple

Make your donation page easily accessible. Try sharing your link as much as possible.

## 5. Tell them what impact they can have

Give an example of what their donation will go towards. They can find this at https://prostate.org.nz/ways-to-give/.





#### 6. Reminders

Often people intend to donate but life gets in the way. A gentle and respectful reminder will go a long way.

# OUR RESOURCES FOR YOU

## **PROMOTE**







**EMAIL SIGNATURES** 



**POSTERS** 



**ZOOM BACKGROUND** 



BUNTING



SOCIAL TILES

More found under Fundraising Resources www.blueseptember.org.nz

## **TIPS & TRICKS**



WORKPLACE FUNDRAING IDEAS



A-ZIDEAS



HOW TO: GET DONATIONS